

Service Agreement

A clear month-to-month agreement to build and run the Jacob Quality Floors AI sales operating system.

AGREEMENT TYPE

MONTH TO MONTH

Ontario, Canada
Electronic signatures accepted

MONTHLY SERVICE FEE

\$4,000 CAD

Paid in advance, plus tax.

STANDARD PERFORMANCE FEE

15%

Of attributable gross profit.

EXCEPTION

20%

Only in a month at \$300,000+.

WHAT WE WILL DO

Provider will organize approved sales data, research buyers, run approved outreach and follow-up, track leads and quotes, and report results.

New work and outside costs, including ads, software, and purchased data, require Client approval.

HOW THE PERFORMANCE FEE WORKS

- **Attributable gross profit** = collected customer payment minus agreed landed product cost.

- A sale counts when the system creates it, it is recorded, and Client is paid. Existing opportunities count only if both parties assign them to the system.

- The rate is **15%**. It is **20%** only for a month with at least \$300,000 CAD in attributable gross profit.

Landed product cost includes product, ocean freight, currency conversion, and duty.

SERVICE PERIOD

- Work starts after the NDA, this agreement, and the first monthly payment.

- Service continues month to month at \$4,000 CAD plus tax, paid in advance.

- Either party may end service in writing before the next billing date. Service ends after the current paid month.

Price or scope changes must be agreed in writing.

RESPONSIBILITIES

Client approves prices, discounts, quotes, commitments, and ad spend; makes final decisions; and pays earned fees. Provider performs the agreed work and reports results. No minimum leads, sales, revenue, or profit are guaranteed.

DATA, TOOLS AND LEGAL

Client owns its data, accounts, and customer records. Provider owns its existing tools, templates, and reusable code. Once paid, Client may keep using its custom system and deliverables.

Both parties will follow privacy and anti-spam laws. Ontario law applies. Email notices and electronic signatures are valid.

AGREED AND ACCEPTED

By signing below, each party confirms that it understands and accepts this agreement.

JACOB QUALITY FLOORS

Authorized signature

Name and title

Date

INTELLIGENCE MASTERS

Authorized signature

Name and title

Date